



Messaging the Clean Energy Plan in Key States

Key findings from a survey among registered voters in MI, WI, AZ, NV, PA, and GA in April/May 2023

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Objectives

1

Understand Attitudes:

Directly connect with registered voters as representatives of engaged citizens in six key states to understand their values, priorities, experiences and sentiments surrounding the new Clean Energy Plan*.

2

Segment Our Audience:

In understanding where voters in six key states stand, we will determine who among registered voters are our base of supporters, opposition, and persuadable audiences.

3

Test the Message:

Conduct message testing to identify the best messaging elements that effectively introduces legislation like the IRA and improves confidence in progress made to expand clean energy.

Methodology

Voter Universe

N = 6,733 AZ, GA, MI, NV, PA, and WI Registered Voters

Methodology

All survey interviews were collected through a mixed methodology of cell/landline live calls and TTW online completes

Overall Margin of Error

±1.60

Conducted April 27 to May 9, 2023

* In this poll, we use the term "Clean Energy Plan" to refer to the Inflation Reduction Act. We do this for three reasons: (1) No one has heard of the IRA (2) using a broader term allows us to combine the IRA, with the Infrastructure Bill, and other executive actions that have climate/clean energy implications, and (3) our previous research shows that people don't feel like there is a real "plan" to transition the economy to clean energy, so using that term emphasizes that this is all part of a plan for the economy.

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Aggregated Sample Breakdown



	AZ	GA	MI	NV	PA	WI	
Total interviews	1,102	1,164	1,051	1,252	1,113	1,051	
Total oversample interviews	N=394 ages 18-35 N=243 rural voters N=325 Latino voters	N=447 ages 18-35 N=393 Black voters N=161 AAPI voters	N=372 ages 18-35 N=244 Black voters	N=471 ages 18-35 N=186 AAPI voters N=283 Latino voters N=206 rural voters	N=344 ages 18-35 N=311 rural voters N=191 Black voters	N=445 ages 18-35 N=189 Black voters	
Field dates	May 1- May 9, 2023	April 28- May 6, 2023	April 27- May 3, 2023	May 1- May 9, 2023	April 28- May 3, 2023	May 1- May 9, 2023	
Margin of Error	<u>+</u> 3.67	<u>+</u> 3.80	<u>+</u> 3.85	<u>+</u> 3.91	<u>+</u> 3.39	<u>+</u> 4.92	

	Age 18-35	Rural	Black	Latino	AAPI
Total interviews	2,473	1,560	1,177	867	370
Margin of Error	<u>+</u> 2.9	<u>+</u> 3.5	<u>+</u> 3.9	<u>+</u> 4.8	<u>+</u> 5.4



Baseline Perspective

Voters perceive reducing pollution, making the U.S. energy independent, and reducing consumer costs to be the most important reasons to increase clean energy use, with the health benefits being a top priority for Black voters



Approval Shifters*

Q33. Which three of the following, if any, do you think are the most important reasons to increase our use of clean energy sources?

To protect the environment by reducing pollution 39% GenZ: 44% 48% Reducing pollution to To protect people's health by reducing pollution 38% 45% protect people's health is significantly more important among Black White Voters: 40% To make the United States energy independent 37% 36% POC: 29% voters (47%) than among voters overall (38%) To reduce electric bills and energy costs 37% 40% To address climate change 33% 38% To use more sustainable and abundant energy sources that won't run out 30% 37% like fossil fuels will To make extreme weather like droughts and hurricanes less severe 17% 19% To create new good-paying jobs in the United States 13% 14%



*Approval Shifters are defined as voters who do not approve of the Clean Energy Plan at the beginning of the survey but move towards approval by the end of the survey after learning information about the plan

8%

6%

To create new union jobs in the United States

None of these are important reasons

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5%

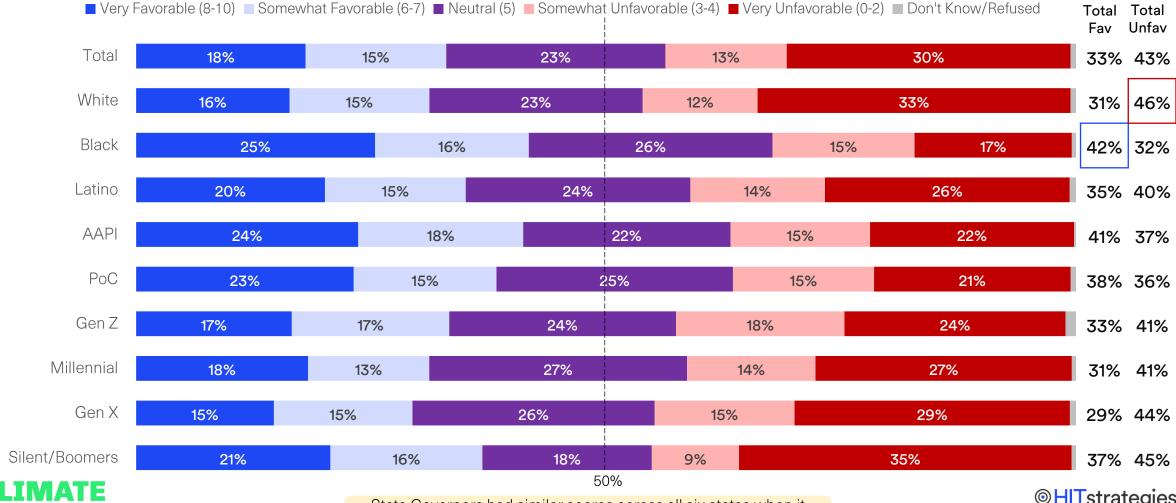
1%

Only about a third of voters feel favorable toward President Biden and Congressional Democrats on climate change and clean energy; nearly half (43%) have soft or neutral feelings.



Q15. Now, please rate how you feel President Joe Biden and Democrats in Congress are doing on each of the following issue areas. Using a scale from 0 to 10, where "10" means that you feel VERY WARM and FAVORABLE towards them, "5" means that you feel neither warm or cold (neutral), and "0" means that you feel VERY COLD and UNFAVORABLE towards them.

CLIMATE CHANGE & CLEAN ENERGY

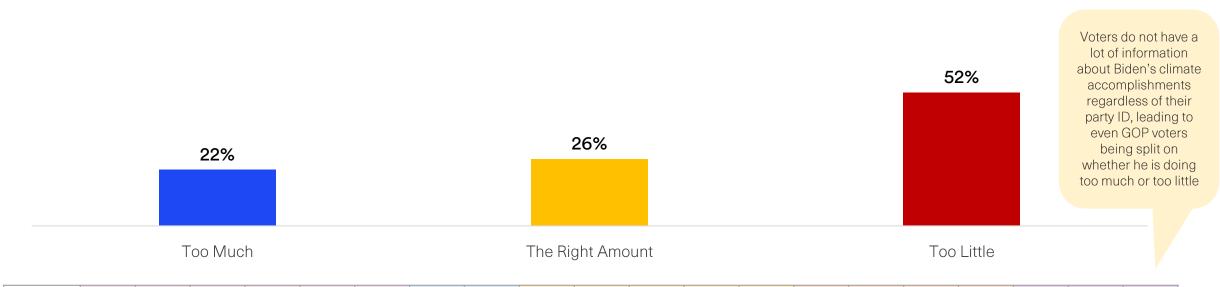




Voters generally say President Biden does too little to address climate change, with younger generations, voters of color and Independents the most likely to say not enough is being done. We see later this is partially driven by a lack of knowledge about actions taken by the administration around climate change.



Q17. Do you think Joe Biden is doing too much, too little, or the right amount to address climate change?



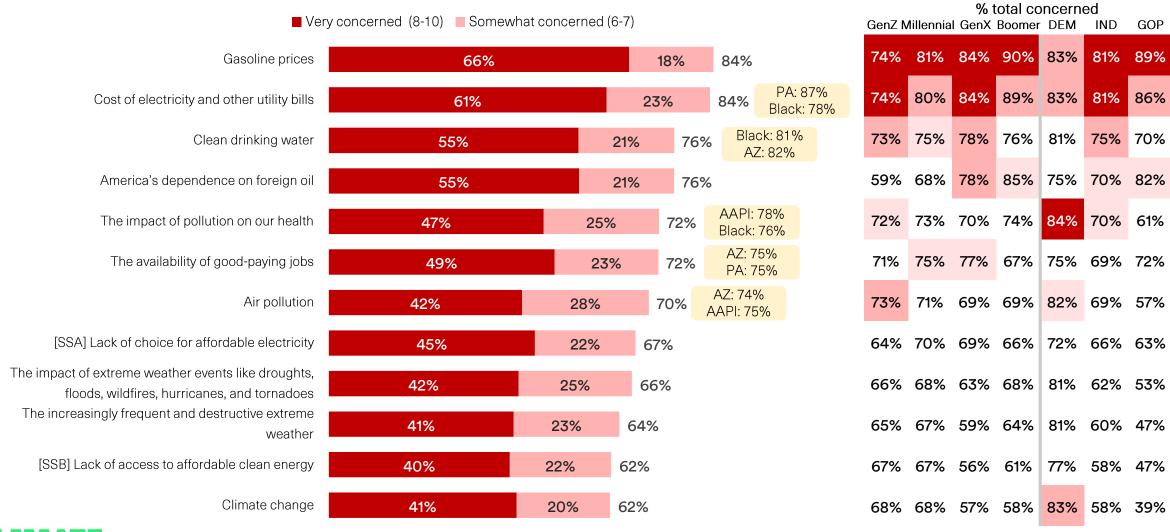
	AZ	GA	МІ	NV	PA	WI	Men	Women	White	Black	Latino	AAPI	POC	GenZ	Mill.	GenX	Silent/ Boomer	DEM	IND	GOP
Too Much	23%	25%	18%	20%	23%	24%	26%	19%	25%	9%	16%	14%	12%	10%	15%	22%	31%	7%	19%	44%
The Right Amount	25%	26%	24%	28%	28%	26%	26%	26%	24%	37%	24%	24%	31%	17%	22%	27%	31%	42%	20%	12%
Too Little	52%	50%	58%	52%	49%	49%	48%	55%	51%	54%	60%	62%	56%	73%	63%	51%	37%	51%	62%	44%



Voters are most concerned about gasoline prices and utilities costs when it comes to climate-related challenges; consumer costs are the most concerning issue in every state.



Q21. Now, please rate how concerned you are about each one of the following issues. Using a scale from 0 to 10, where "10" means that you feel very concerned, "5" means that you feel neither concerned or unconcerned, and "0" means that you are not concerned at all. You may use any number from 0 to 10, depending on how you feel





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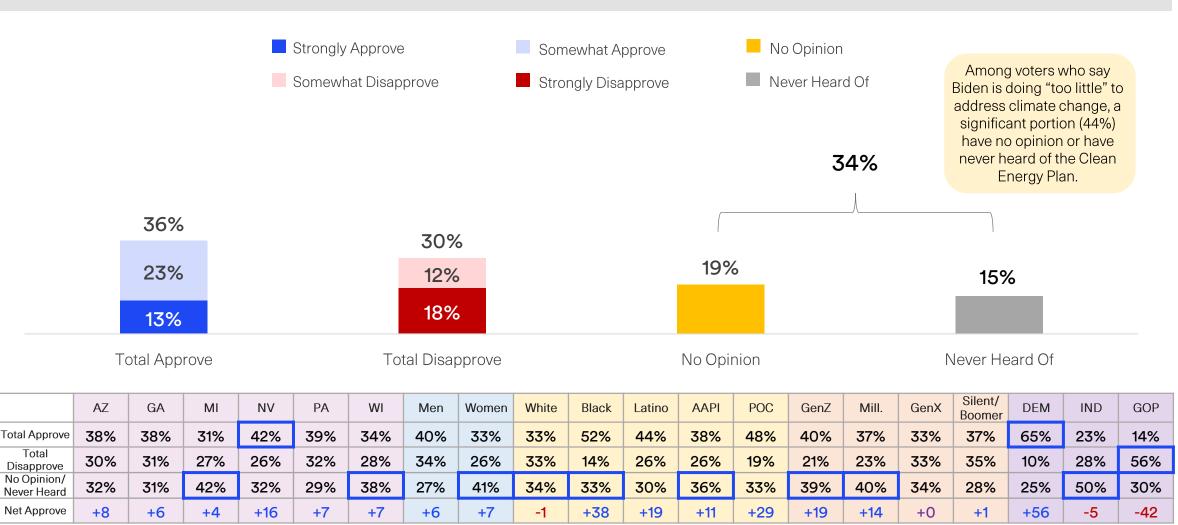


Initial opinion on Biden and Congressional Democrats' Clean Energy Plan

Voters are generally divided on approval for the federal Clean Energy Plan; 34% of voters do not have an opinion on the plan or have never heard of it. Young voters and Independents are especially unaware of the Plan.



Q31. President Biden and Democrats in Congress recently passed a new Clean Energy Plan. From what you know about it, do you approve or disapprove of this plan?





23% of voters say Biden does too little to address climate change AND are unfamiliar with the Clean Energy Plan; young voters, particularly young women, are most likely to be in this group



Q31/Q17. President Biden and Democrats in Congress recently passed a new Clean Energy Plan. From what you know about it, do you approve or disapprove of this plan?

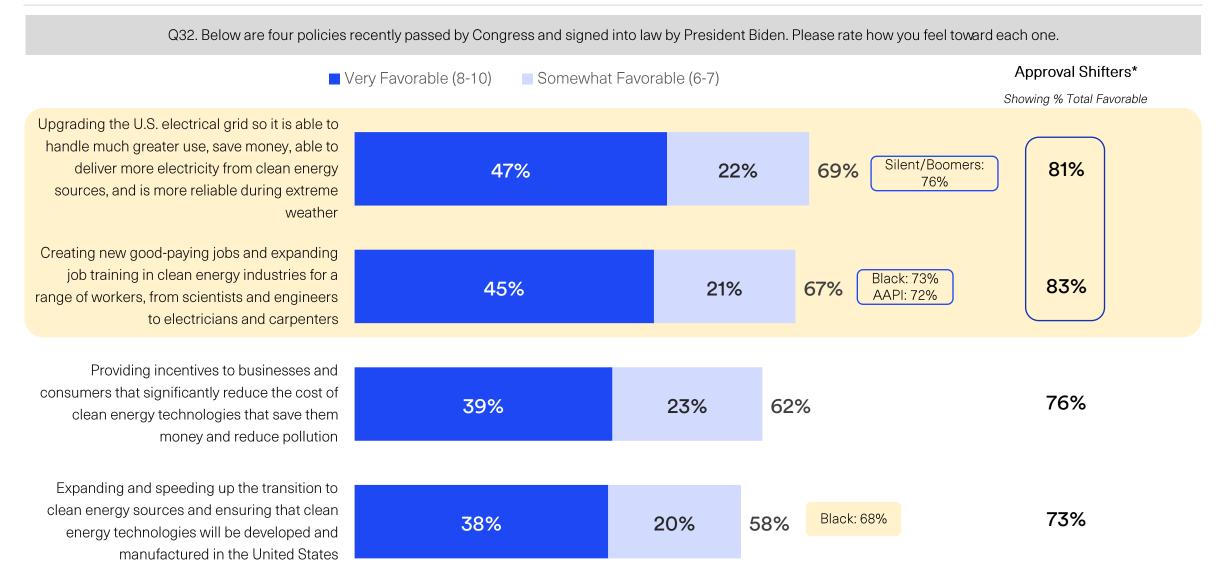
/ Do you think Joe Biden is doing too much, too little, or the right amount to address climate change?

Groups	s that are MORE LIKELY than voters overall to say Biden is not doing enough on climate change and also not know about the Clean Energy Plan (23%)
38%	of 2020 Non-Voters are unfamiliar with plan and say Biden does too little
37%	of GenZ Women are unfamiliar with plan and say Biden does too little
36%	of Millennial Women are unfamiliar with plan and say Biden does too little
35%	of White GenZers are unfamiliar with plan and say Biden does too little
32%	of 18–35-year-olds are unfamiliar with plan and say Biden does too little
31%	of Michiganders are unfamiliar with plan and say Biden does too little
31%	of GenZers are unfamiliar with plan and say Biden does too little



All four proof points on the Clean Energy Plan are popular with voters. Creating new good-paying jobs is especially popular with persuadables who shift toward approval by end of poll.







*Approval Shifters are defined as voters who do not approve of the Clean Energy Plan at the beginning of the survey but move towards approval by the end of the survey after learning information about the plan



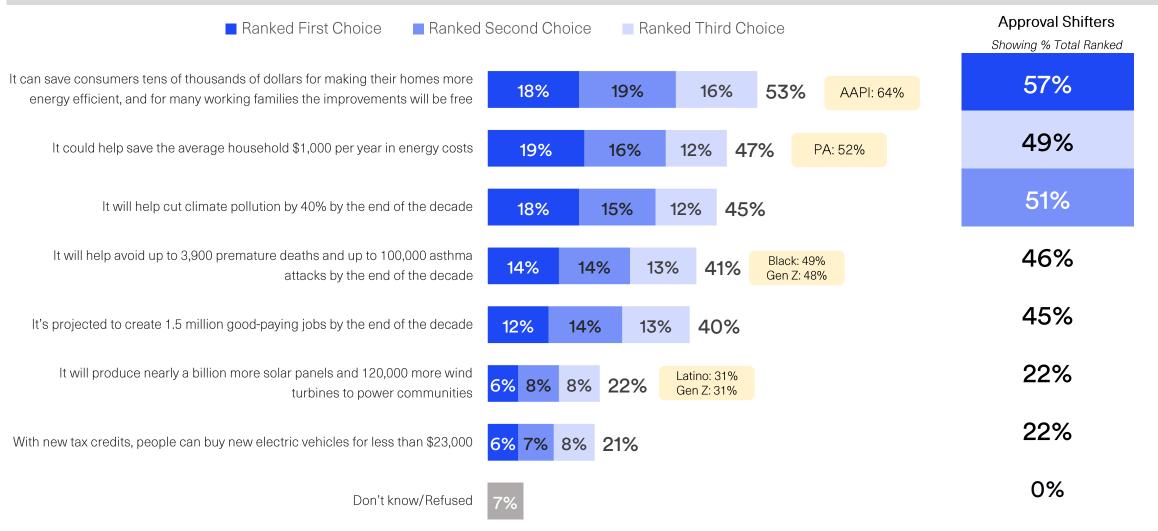


Talking about the Clean Energy Plan

Thinking about the impacts of the Clean Energy Plan generally, voters prioritize monetary savings that will impact their households; cutting pollution is also an important benefit for approval shifters.



Q39. Here are some specific impacts of these policies. Please rank the two or three that are the most important to you personally.



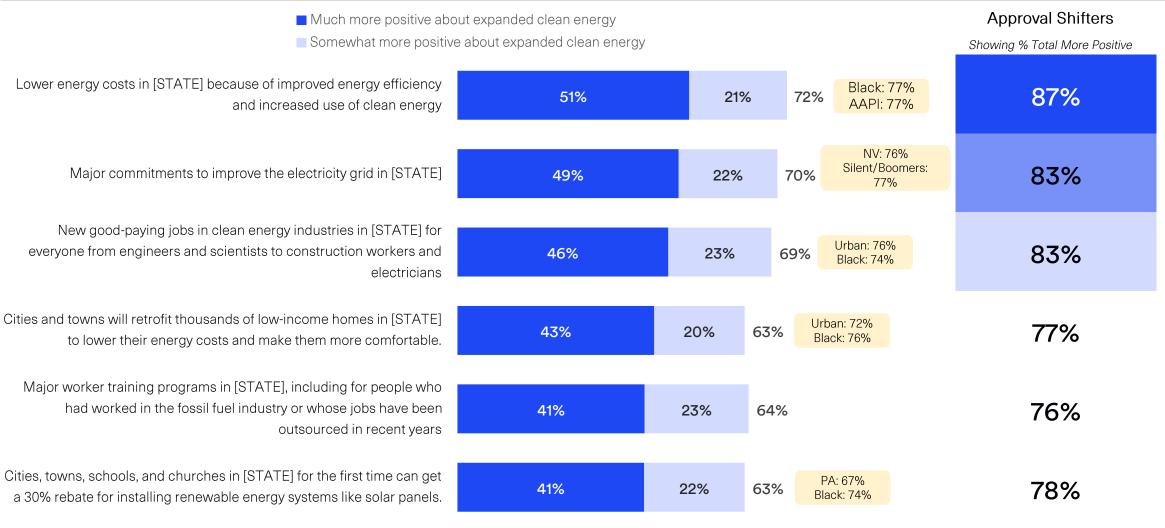


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All the tested potential Clean Energy Plan outcomes across the states make most voters feel more positive toward clean energy, especially lower energy costs as well as improvements to the grid and creating jobs in-state.



Q40. In the next two years, states and the Biden administration will be implementing the policies that we've been discussing. Some things that you could see happen in [STATE] as part of this are listed below. Please rate how each one would affect your thinking about expanded use of clean energy.



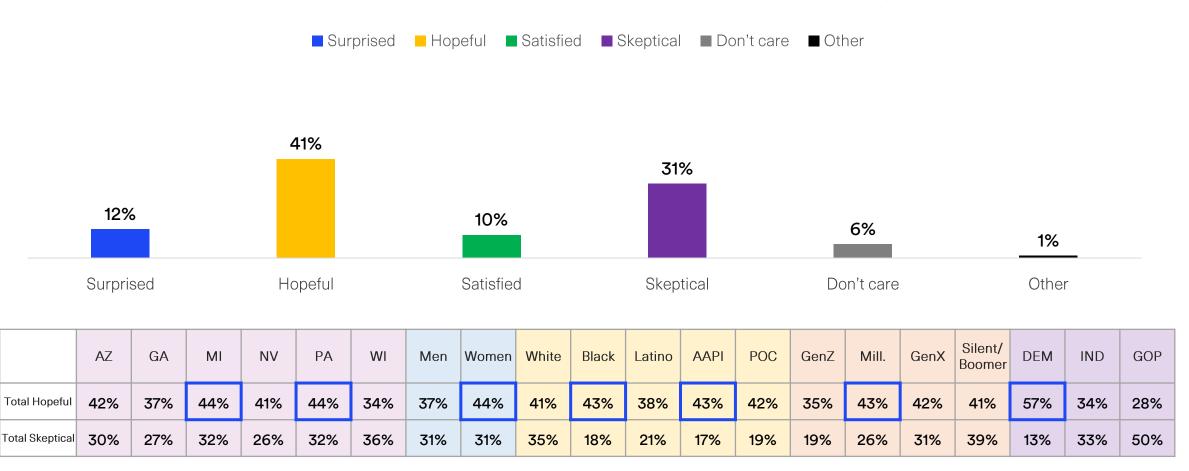


Proof of progress and delivery on the Clean Energy Plan at the national level inspires hope for individuals, especially Democrats, women, and people of color.



41. Here is some more information about the economic and job benefits of the Clean Energy Plan. Which of the following words or phrases best describes how you feel about this?

"In just the last eight months since the passage of this Clean Energy Plan, companies from across the country have already announced over 191 new clean energy projects that will deliver over \$242 billion into local economies and create over 142,000 new jobs."





Voters who were more likely than voters overall to feel hopeful tend to be liberal, Black, and college-educated, while voters who felt skeptical tended to be conservative, white, and older

<u></u>

41. Here is some more information about the economic and job benefits of the Clean Energy Plan. Which of the following words or phrases best describes how you feel about this?

Gı	Groups that were MORE LIKELY than voters overall to say they felt HOPEFUL (41%)							
61%	of Black Voters Age 50+ felt hopeful							
57%	of Self-Identified Democrats felt hopeful							
56%	of Liberal Voters felt hopeful							
53%	of College-Educated Black Voters felt hopeful							
50%	of College-Educated Women felt hopeful							
48%	of Voters with Post-Grad Degrees felt hopeful							

Groups that were MORE LIKELY than voters overall to say they felt SKEPTICAL (31%)									
59%	of Very Conservative Voters felt skeptical								
50%	of Self-Identified Republicans felt skeptical								
42%	of White Voters Age 50+ felt skeptical								
41%	of Men Age 50+ felt skeptical								
39%	of Rural Voters felt skeptical								
39%	of Silent Gen/Boomers felt skeptical								

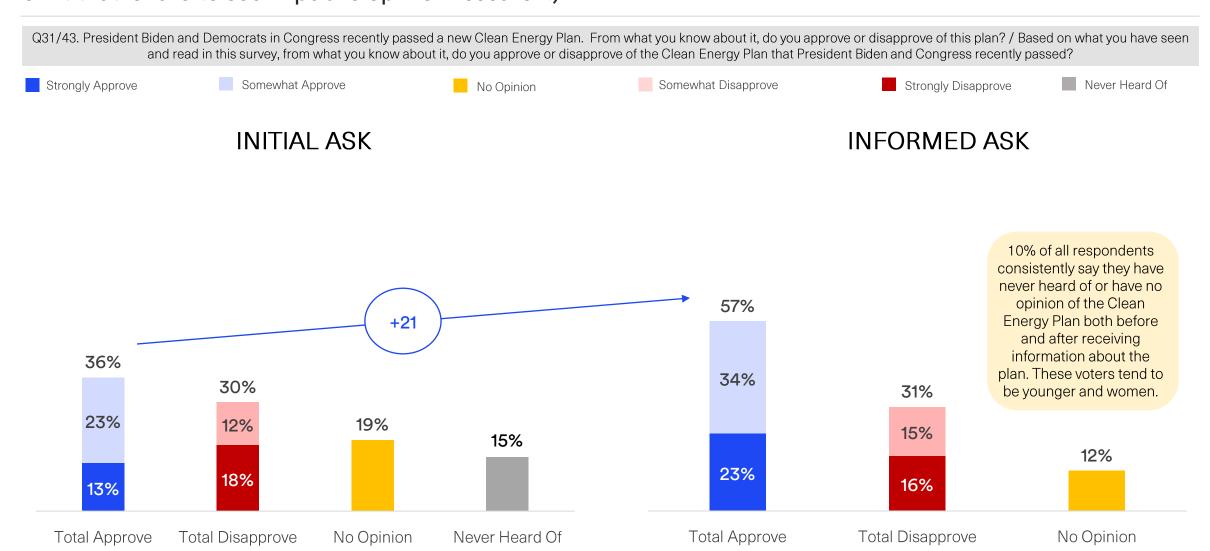




Public Opinion Shift

Isolated proof points and positive messaging increase approval for the Clean Energy Plan 21 points (a big shift that is rare to see in public opinion research.)







20

All states saw double digit increases in support for the Clean Energy plan; states which saw the largest increases started off with lower levels of initial support



Q31/43. President Biden and Democrats in Congress recently passed a new Clean Energy Plan. From what you know about it, do you approve or disapprove of this plan? / Based on what you have seen and read in this survey, from what you know about it, do you approve or disapprove of the Clean Energy Plan that President Biden and Congress recently passed?

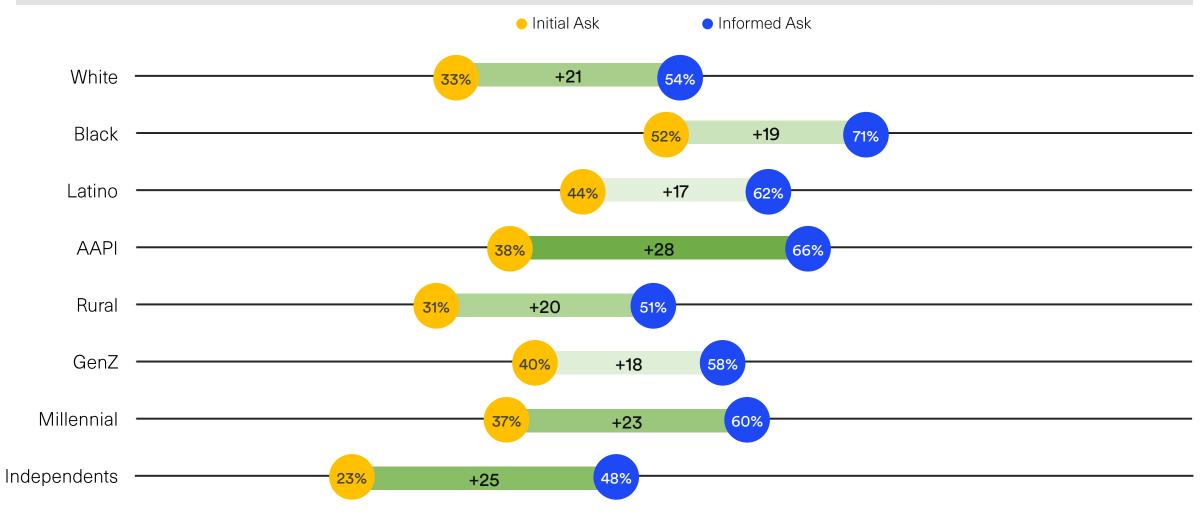




Millennials, Independents and AAPI voters are most likely to move towards support of the plan, but all key voter groups move double digits towards support of the plan



Q31/43. President Biden and Democrats in Congress recently passed a new Clean Energy Plan. From what you know about it, do you approve or disapprove of this plan? / Based on what you have seen and read in this survey, from what you know about it, do you approve or disapprove of the Clean Energy Plan that President Biden and Congress recently passed?





25% of voters move towards approving of the Clean Energy Plan by the end of the poll after learning more about the plan and its impacts.



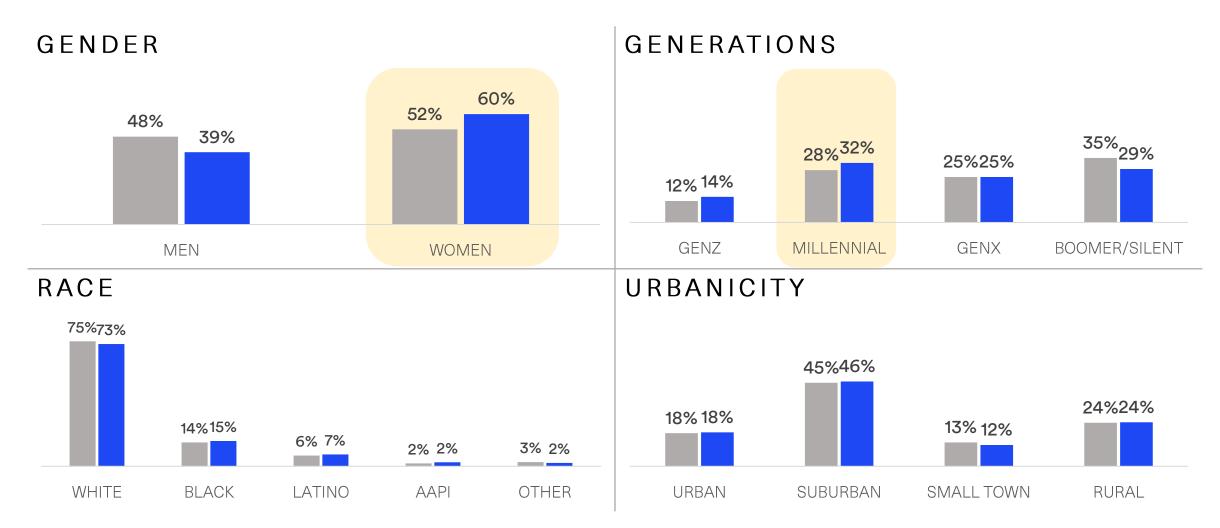
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Gro	Groups that were MORE LIKELY than voters overall to move towards approving of the plan									
35%	of 2020 Non-Voters move towards approval									
34%	of AAPI Voters move towards approval									
34%	of GenZ Women move towards approval									
33%	of Moms move towards approval									
33%	of Millennial Women move towards approval									
32%	of Self-ID Soft Democratic Voters move towards approval									
30%	of Latina Voters move towards approval									



Demographic Profile of voters who Moved Towards Approving of Clean Energy Plan



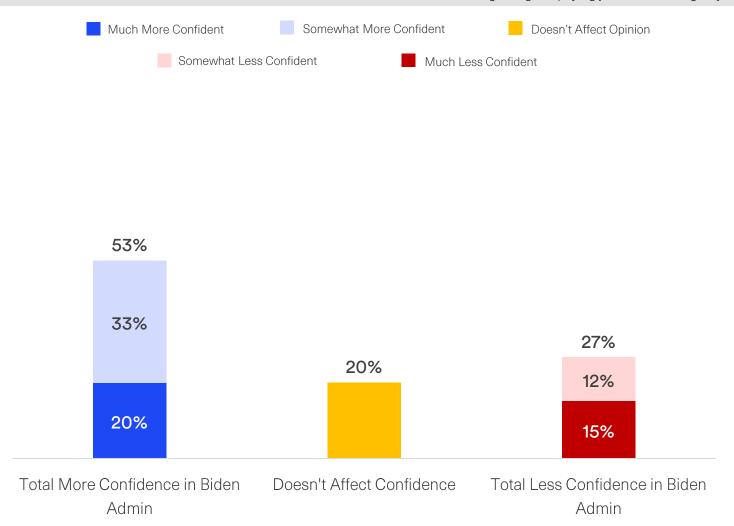




After educating voters on the policies and progress in the Clean Energy Plan, most voters said they feel more confident in the Biden Administration on clean energy, especially Democrats and Black voters.



Q43. President Biden and his administration have led the passage of the clean energy and climate policies we have been discussing, and he is leading the effort to promote investments in clean energy manufacturing and good-paying jobs. Does this give you...?



Total More Confident (53%)

Overindex on Being More Confident

80%	of Liberals
79%	of Self-ID Democrats
77%	of Citizens Who Voted For Biden in 2020
77%	of Black Voters Age 50+
77%	of Black College Educated Voters
68%	of Black Voters
65%	of Voters of Color



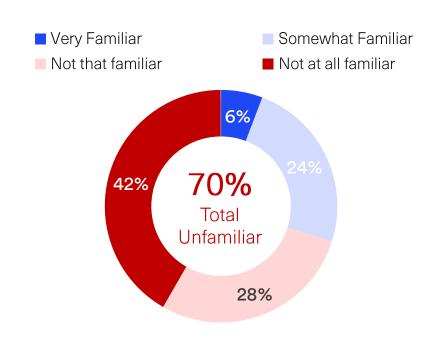


Other Issues

A majority of voters are not familiar with Project Willow.



Q46. How familiar are you with the oil drilling project called "Project Willow" in Alaska?

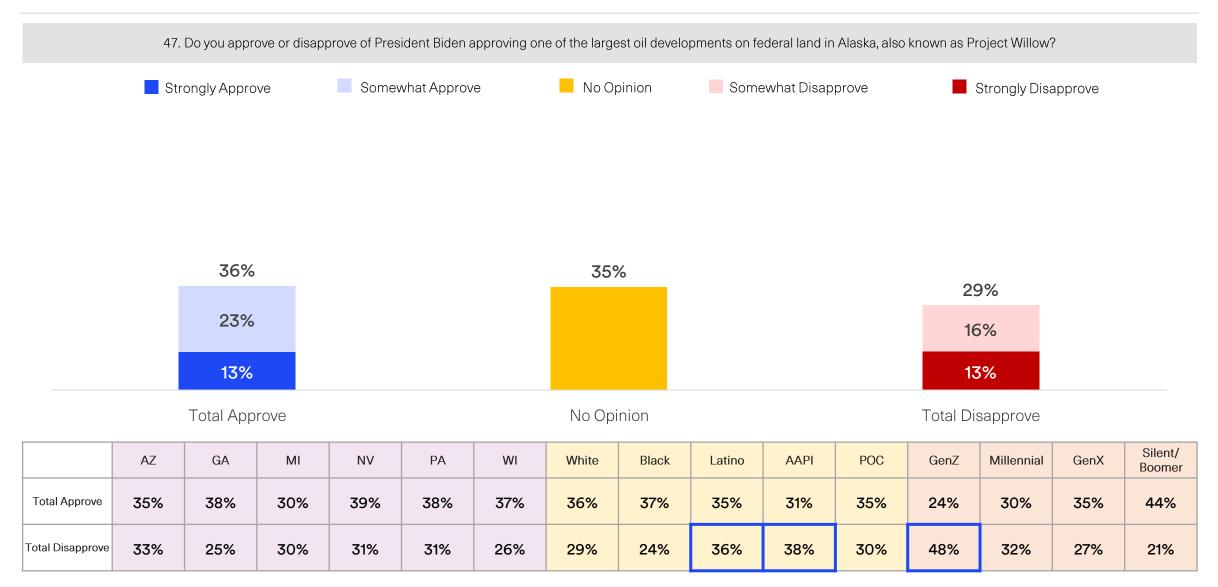


	AZ	GA	MI	NV	PA	WI	White	Black	Latino	AAPI	POC	GenZ	Mill.	GenX	Silent/ Boom.
Total Familiar	32%	33%	27%	34%	30%	27%	29%	31%	36%	27%	33%	43%	31%	26%	27%
Total Unfamiliar	68%	67%	73%	66%	70%	73%	71%	69%	64%	73%	67%	57%	69%	74%	73%



Voters do not have strong opinions for or against Project Willow, driven by low levels of familiarity.

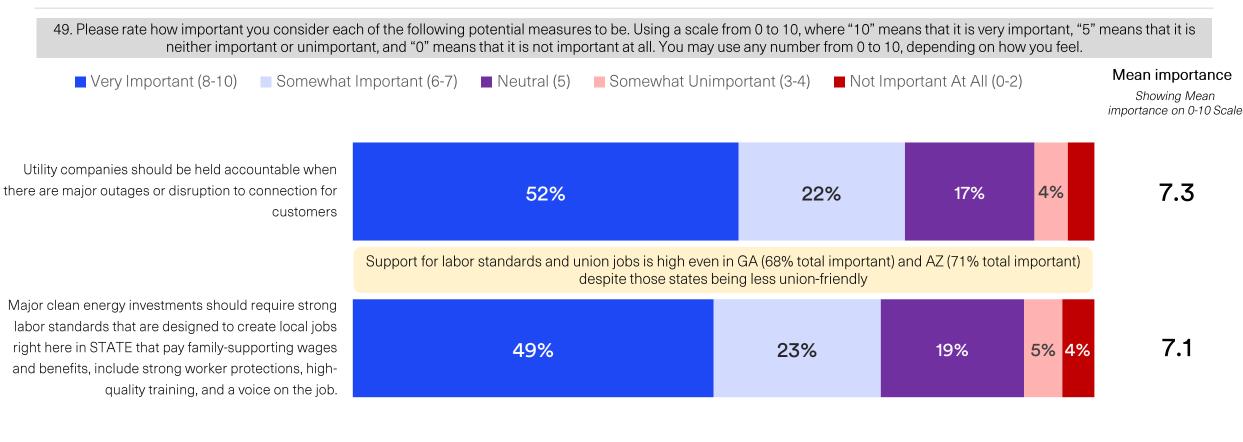




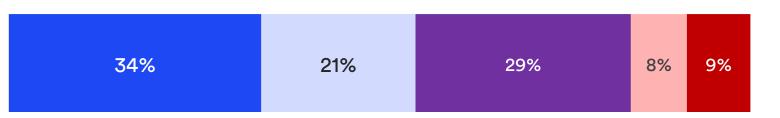


A majority of voters agree that utility companies should be held accountable, clean energy investments should include labor standards, and ESG factors should be used in financial investments.





Financial managers should be allowed to consider environmental factors when making investment decisions for public retirement funds

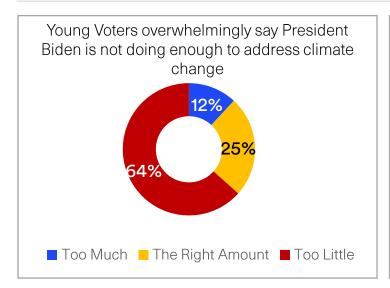


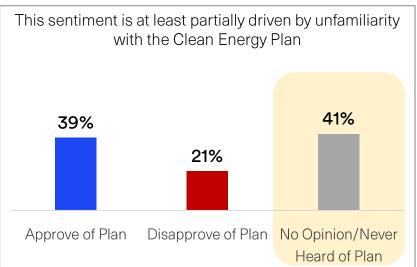


6.2

Snapshot of Young Voters (18-35) Across States



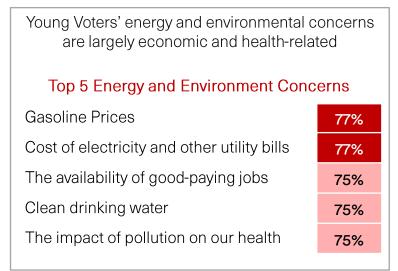




68%

64%

60%



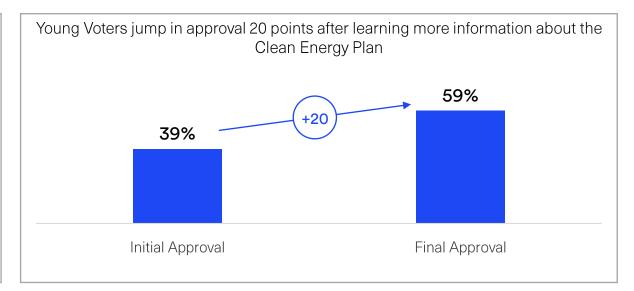
Job creation is the most effective proof point of the Clean Energy Plan among Young Voters, while upgrading the grid is most important to voters overall

Top 3 Proof Points for Clean Energy Plan Among Young Voters (Showing % Favorable)

Creating **new good-paying jobs and expanding job training** in clean energy industries for a range of workers, from scientists and engineers to electricians and carpenters.

Upgrading the U.S. electrical grid so it is able to handle much greater use, save money, able to deliver more electricity from clean energy sources, and is more reliable during extreme weather.

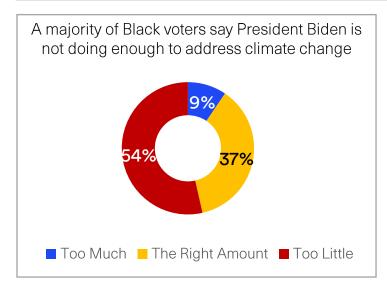
Expanding and speeding up the transition to clean energy sources and ensuring that clean energy technologies will be developed and manufactured in the United States.

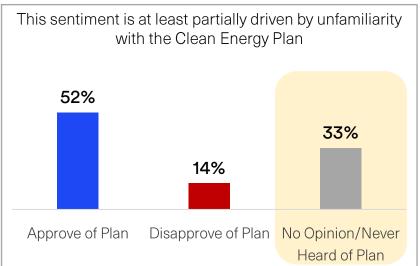




Snapshot of Black Voters Across States



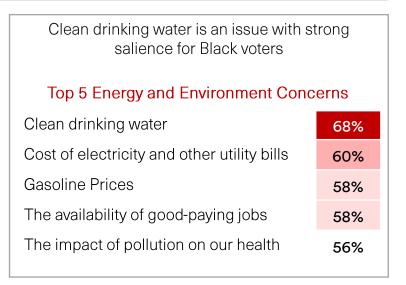




73%

71%

69%



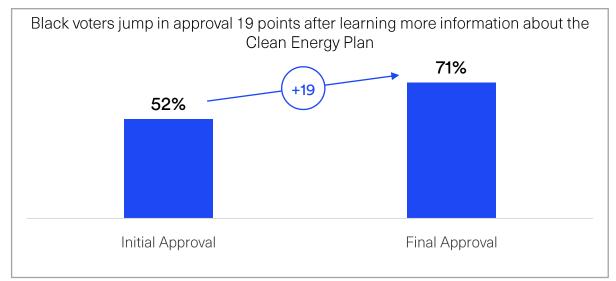
Job creation is the most effective proof point of the Clean Energy Plan among Black voters, while upgrading the grid is most important to voters overall

Top 3 Proof Points for Clean Energy Plan Among Black Voters (Showing % Favorable)

Creating **new good-paying jobs and expanding job training** in clean energy industries for a range of workers, from scientists and engineers to electricians and carpenters.

Upgrading the U.S. electrical grid so it is able to handle much greater use, save money, able to deliver more electricity from clean energy sources, and is more reliable during extreme weather.

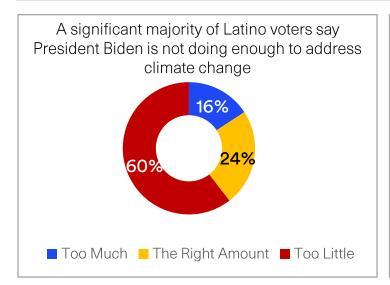
Providing incentives to businesses and consumers that significantly reduce the cost of clean energy technologies that save them money and reduce pollution

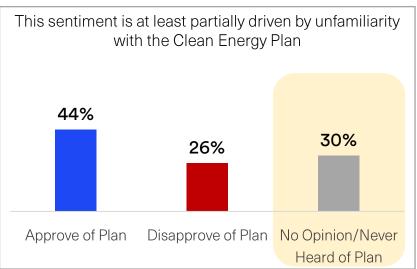




Snapshot of Latino Voters Across States



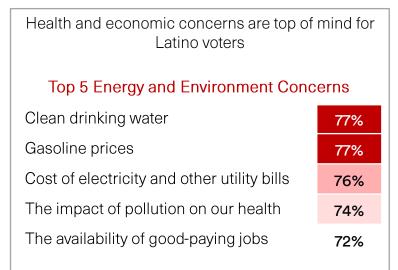




67%

65%

63%



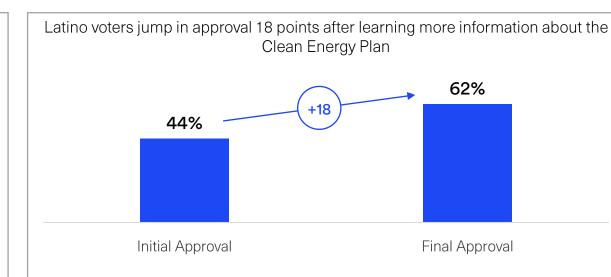
Job creation is the most effective proof point of the Clean Energy Plan among Latino voters, while upgrading the grid is most important to voters overall

Top 3 Proof Points for Clean Energy Plan Among Latino Voters (Showing % Favorable)

Creating **new good-paying jobs and expanding job training** in clean energy industries for a range of workers, from scientists and engineers to electricians and carpenters.

Upgrading the U.S. electrical grid so it is able to handle much greater use, save money, able to deliver more electricity from clean energy sources, and is more reliable during extreme weather.

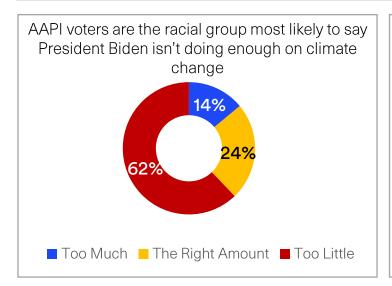
Providing incentives to businesses and consumers that significantly reduce the cost of clean energy technologies that save them money and reduce pollution

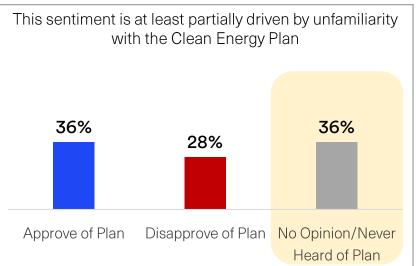


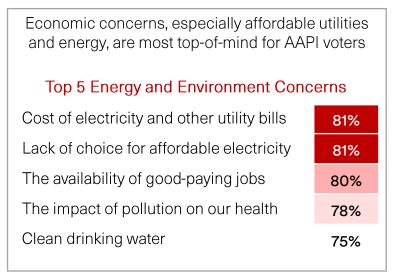


Snapshot of AAPI Voters Across States









Updating the electrical grid and creating new jobs are both highly effective proof-points among AAPI voters

Top 3 Proof Points for Clean Energy Plan Among AAPI Voters
(Showing % Favorable)

Upgrading the U.S. electrical grid so it is able to handle much greater use, save money, able to deliver more electricity from clean energy sources, and is more reliable during extreme weather.

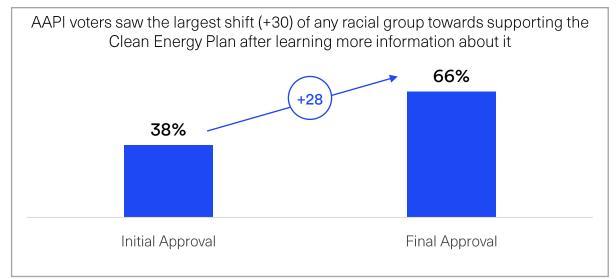
Creating **new good-paying jobs and expanding job training** in clean energy industries for a range of workers, from scientists and engineers to electricians and carpenters.

Providing incentives to businesses and consumers that significantly reduce the cost of clean energy technologies that save them money and reduce pollution

72%

74%

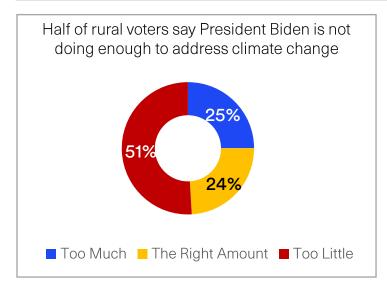
62%

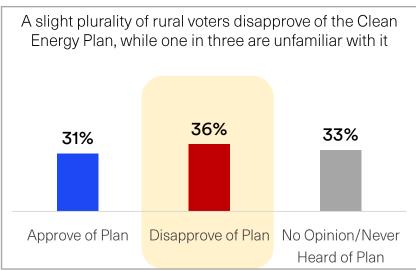




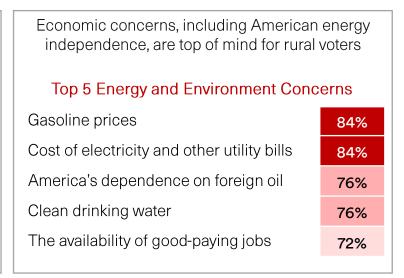
Snapshot of Rural Voters Across States







55%



points among rural voters

Top 3 Proof Points for Clean Energy Plan Among Rural Voters
(Showing % Favorable)

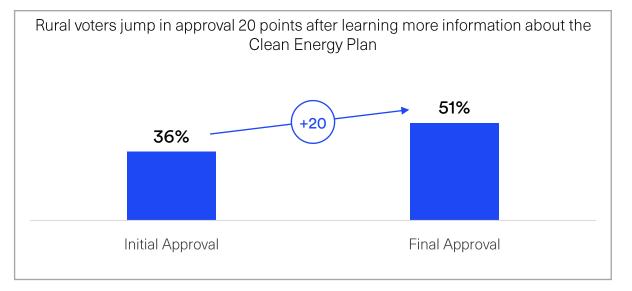
Upgrading the U.S. electrical grid so it is able to handle much greater use, save money, able to deliver more electricity from clean energy sources, and is more reliable during extreme weather.

Creating new good-paying jobs and expanding job training in clean energy industries for a range of workers, from scientists and engineers to electricians and carpenters.

61%

Providing incentives to businesses and consumers that significantly reduce the cost of clean energy technologies that save them money and reduce

Updating the electrical grid and creating new jobs are both effective proof-





pollution

Summary of Findings



1

Voters who shift to approving of the Clean Energy Plan are already largely supportive of Democrats in Congress and the Biden Administration – they just need more information.



The groups most likely to move toward approval for the Clean Energy Plan once given information are those who lack information at the beginning, including 2020 non-voters and young voters. We move many of those uninformed voters to approval in our poll by simply educating them on progress. Voters overall feel favorable toward clean energy, the policies in the Clean Energy Plan, and the potential impacts of the Plan in their states after we give them information.

2

Voters feel most favorable toward elements of the Clean Energy Plan centered on economics. People of color and young voters are also especially concerned with air pollution.



Connect the progress of the Clean Energy Plan with creating new, good-paying jobs in the energy sector. Localize the progress with wins in their own communities/state and define the clear relationship between clean energy and economic opportunity. Connect pollution and public health as the problem and the Clean Energy Plan as the solution.

3

Educating voters on the Clean Energy Plan increases confidence in the Biden Administration to promote investments in clean energy.



Voters are generally unaware of the Clean Energy Plan and the progress already made. We can build trust between voters and Democrats in Congress and the Biden Administration by pointing to wins both nationally and in their own communities (i.e., more jobs, clean energy projects, and investments.) Highlight what we have already accomplished as proof that we can do more to make these goals a reality.





Appendix

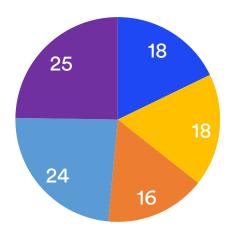
Demographic Profile of Sample

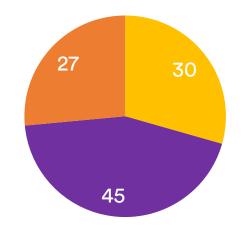


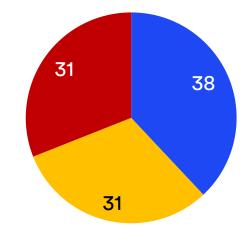




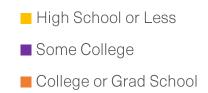
PARTY ID















Demographic Profile of Sample - Continued



